# US soy markets Argus Agrimarkets Outlook

**June 2025** 

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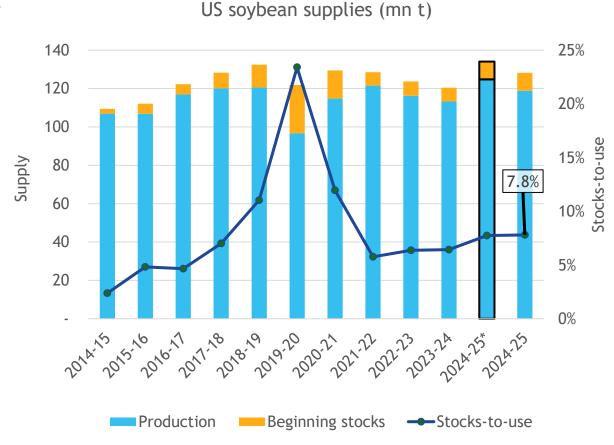
- US crude oil
- European gasoline and biofuels
- Asia-Pacific LPG
- Coal
- European steel
- US and European environmental markets





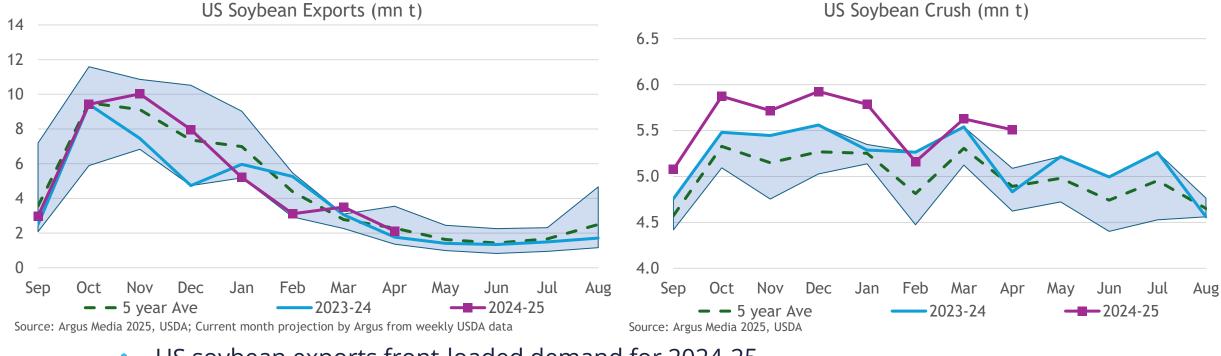
## US 2024-25 soybean supplies

- September 2024 WASDE put 2024-25 supplies at a record high (134mn t)
- January brought those numbers down
  - USDA cut production 2.6mn t
  - Put US supplies on level with 2021
  - Left stock-to-use unchanged for 2024-25
  - Cut 2.5mn t from 2024-25 ending stocks
- Sep-Jan WASDE set the course for US soy





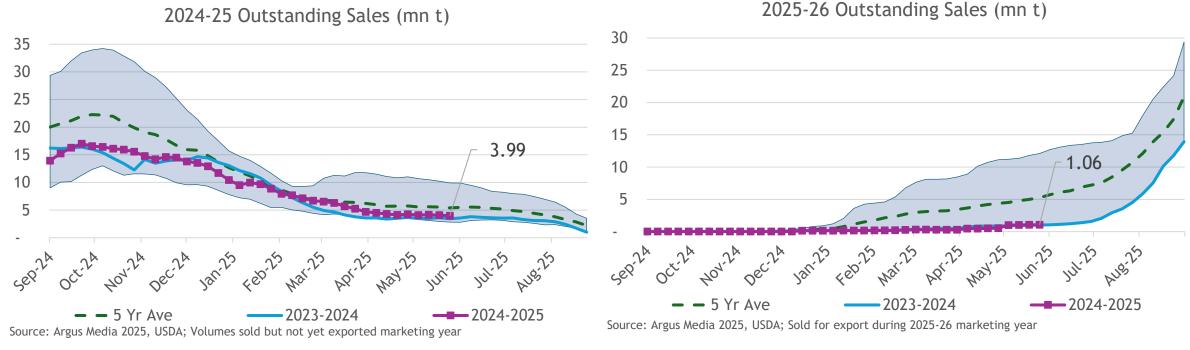
# US 2024-25 soybean demand



- US soybean exports front-loaded demand for 2024-25
  - Up 26pc through December, down 13pc since January
- US soybean crush up 5.9pc MYTD through April



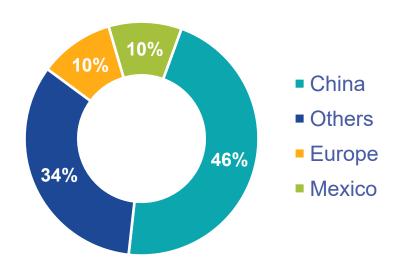
# US soybeans waiting for export



- 50.35mn t exports expected for 2024-25, leaves 5.69mn t to be sold and shipped
- 2025-26 could be a problem
  - New crop sales reached 13.93mn t by the start of 2024-25 (29pc of total sales)



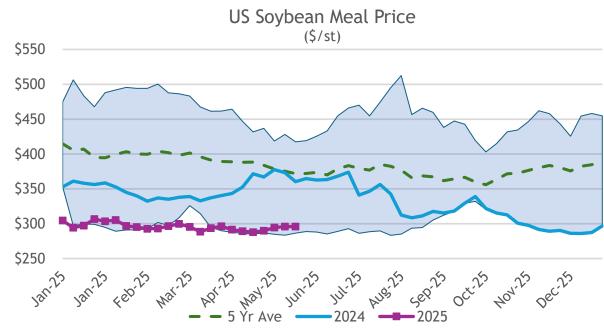
## A China sized hole



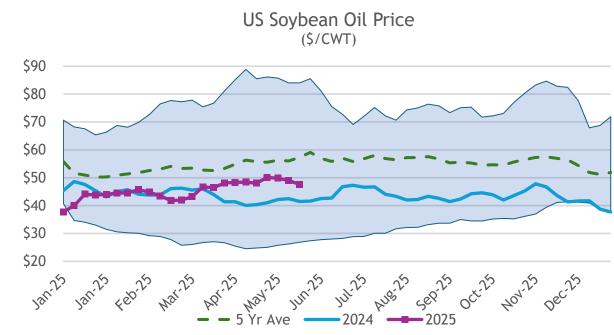
- China is consistently the largest buyer of US soybeans
  - 46pc od US export sales this year, 22.48mn t
- Current tariff negotiations suggest US soybeans to China will face a 50.5pc tariff in 2025-26 (20pc more than this year)
- Who will pick up the slack?
- Mexico and Europe to import 21mn t in 2024-25, 50pc of which is from the US
- From June to September 2024, China bought 5.3mn t of US soybeans
- Current tariffs make this unlikely without lower US prices



# US soy oil drives crushing margins



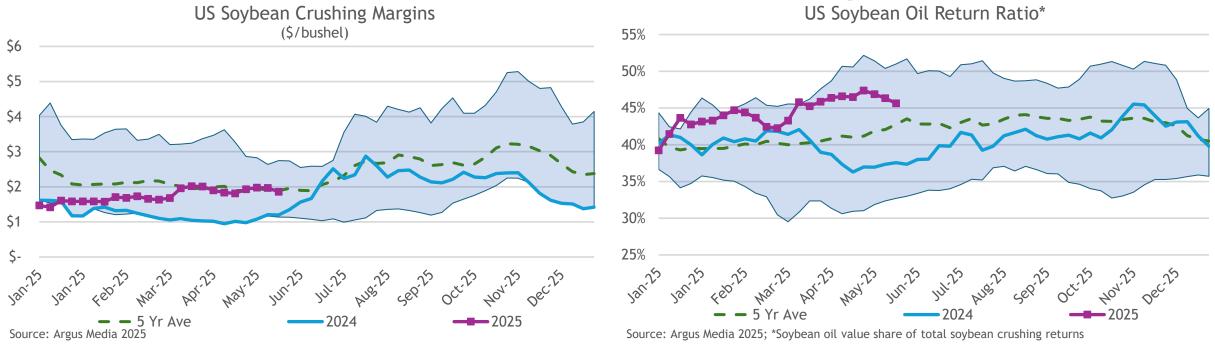
Source: Chicago Board of Trade; Average of first nearby settlement price



Source: Argus Media 2025: Soybean oil crude degummed Iowa fob



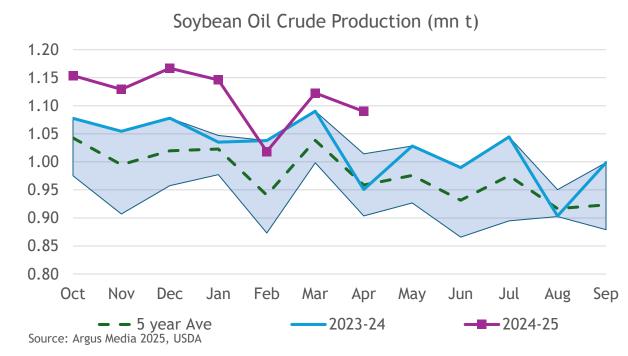
# Oil prices stabilize crush margins

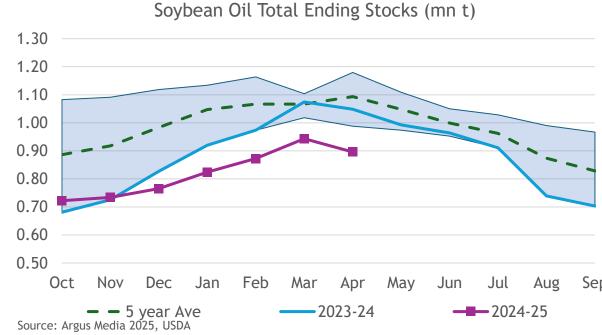


- Oil carrying nearly half the value of soy crush, and crushing margins
- Crushing remains supported (despite reduced meal prices) driving more meal production



# US soybean oil supplies

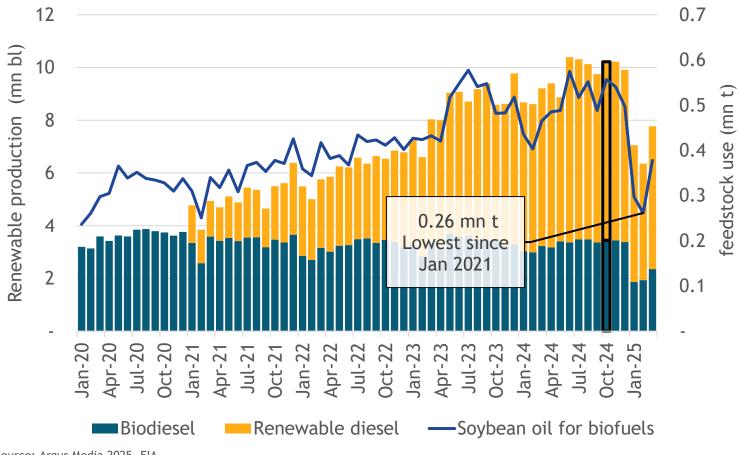






# Questionable support for biofuels

- 2025 cut US biofuels policy
  - End of US blenders credit
  - 45Z credit uncertain
  - BUT...
- EPA announces 5.6bn gallon biomass diesel requirement for 2026
  - 67pc y-o-y increase
- 50pc reduction in RIN values for biofuels made from imported feedstocks







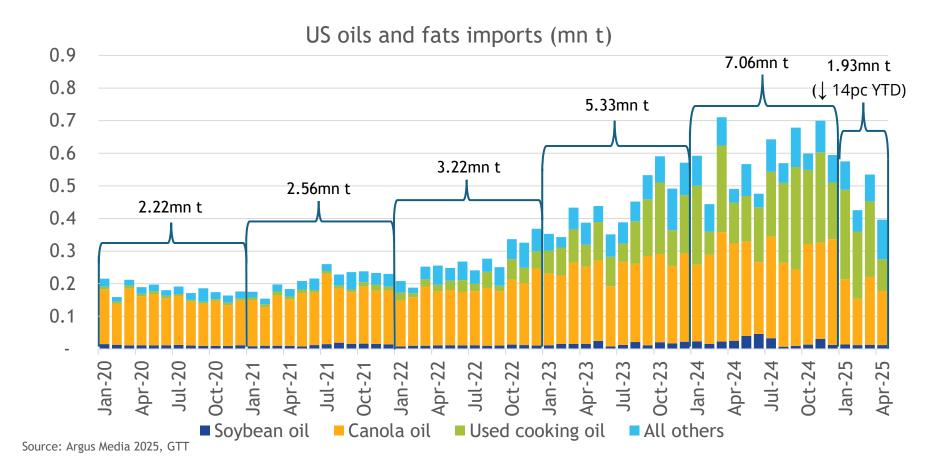
## A look into the future



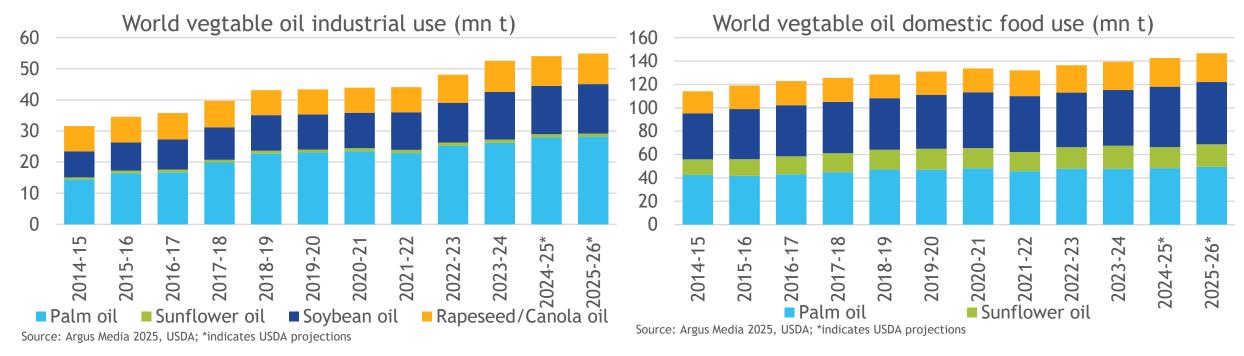




# US oil import wave breaks



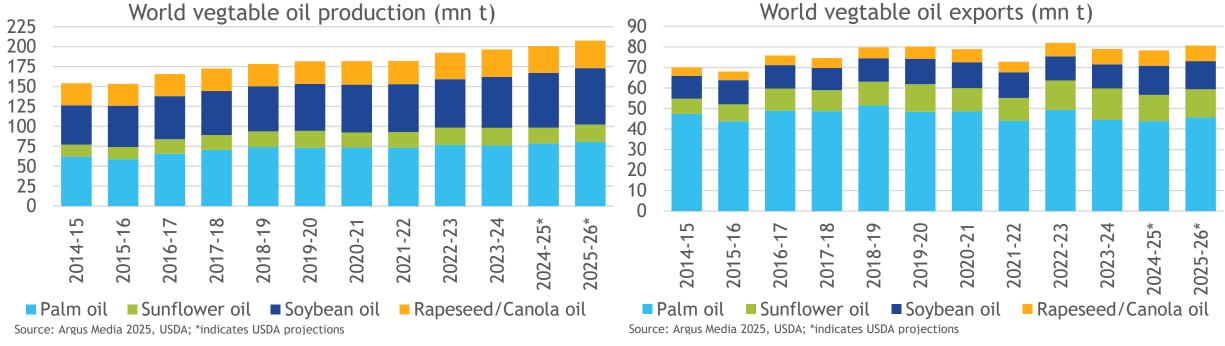
# Global soybean oil demand



- Global industrial use remains strong (74pc increase in 10 years) reaching 54.9mn t in 2025-26
- Food demand remains steady 146.7mn t for 2025-26



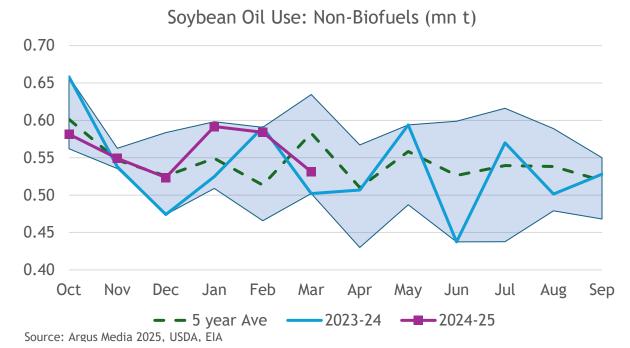
# Global soybean oil supplies



- Global production growth has held steady with domestic demand growth
- Global export supplies remain tight as a result, mostly unchanged since 2018-19



# US soybean oil demand



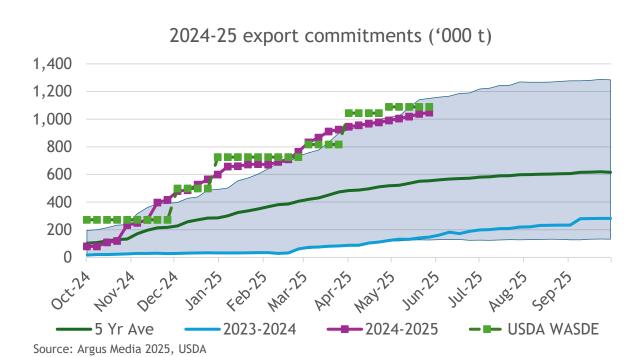




Source: Argus Media 2025, USDA; Current month projection by Argus from weekly USDA data



# US soybean oil exports



	MYTD <sup>1</sup>	MYTD' Chg from prior year	MYTD <sup>1</sup> Pc Chg		
US soybean oil 2024-25 export commitments ('000 t)					
US Total	1,047.7	900.4	611%		
India	228.5	228.5	-		
Mexico	147.9	103.3	232%		
Colombia	143.6	98.0	215%		
Venezuela	104.8	98.8	1647%		
Dominican Republic	93.6	88.6	1773%		
South Korea	84.6	84.5	126176%		
Canada	45.6	11.0	32%		
Guatemala	45.3	45.3	-		
Algeria	42.0	42.0	-		
Jamaica	24.7	14.2	135%		
Morocco	18.0	18.0	-		
Honduras	16.9	16.7	8047%		
Costa rica	10.5	10.5	-		
Panama	7.7	7.6	22497%		

MVTD1

<sup>1:</sup>Through 29 May of October-September marketing year





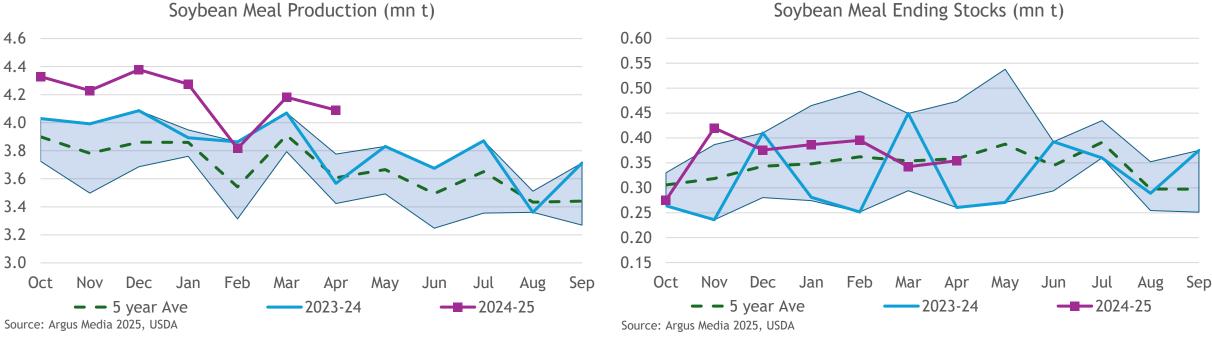
# Stocks questionable to start 2025-26

- USDA projects October stock levels will reach 658,000t (down 6pc from 2024)
  - But, current policies could drive US use much higher, cutting stocks lower
  - Or, polices could drive production ahead of demand, adding to stocks
  - Or, prices could drive away exports and domestic non-biofuel use

• Either way, more oil from more crush likely in 2025-26

	MYTD <sup>1</sup>	Chg from prior year	MYTD <sup>1</sup> Pc Chg
2024-25 US Soybean oil (mn	t)		
Crude oil produced	7.83	0.50	6.9%
-Extraction ratio (pc)	19.77	0.19	1.0%
Imported <sup>2</sup>	0.11	(0.03)	-22.3%
Domestic Use	6.89	(0.17)	-2.5%
-Crude use non-refining	0.99	(0.55)	-35.5%
-Crude refined	5.91	0.37	6.6%
Refined oil produced	5.76	0.33	6.2%
Refined oil used	5.75	0.34	6.3%
Exported <sup>2</sup>	0.84	0.76	950.4%
Ending stocks	0.90	(0.05)	-5.0%
-Crude ending stocks	0.69	(0.01)	-1.6%
-Refined ending stocks	0.20	(0.04)	-15.1%
Stocks to use (pc)	0.89	(0.14)	-13.8%
-Crude stocks to use (pc)	0.71	(0.03)	-3.9%
-Refined stocks to use (pc)	0.25	(0.05)	-16.1%
1: MY through Apr beginning Sep for	- USDA		
soybean meal and oil			

# US soybean meal supply

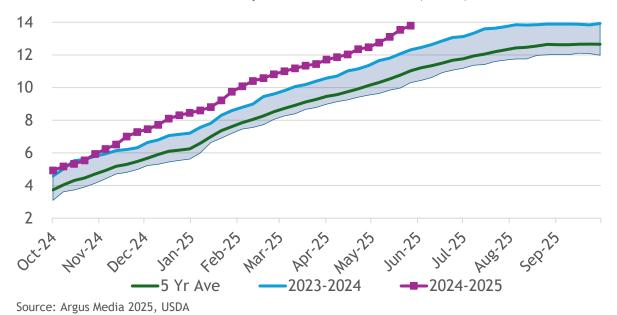


- Soybean meal production higher as oil prices support crush
- US stocks hold largely steady with 2023-24



# US soybean meal exports





Cheap US meal fueling US exports

MYTD<sup>1</sup>

soybean meal and oil

Up 12pc y-o-y through May, USDA projected to end 2024-25 up 8pc

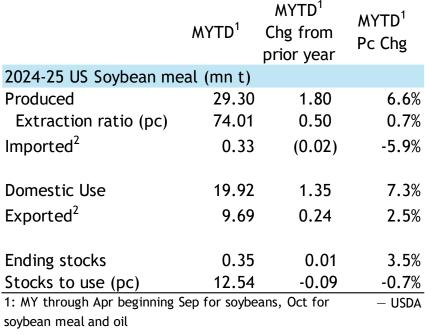


New policies likely to drive more exports ahead of 2025-26

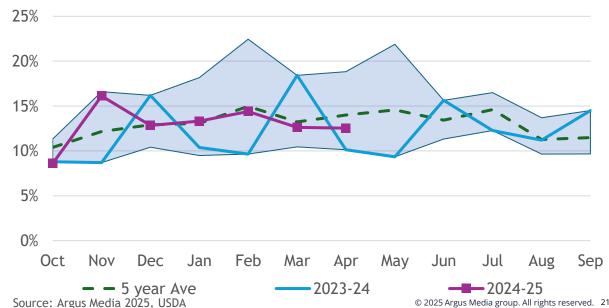
MYTD<sup>1</sup> MYTD<sup>1</sup> Chg from Pc Chg prior year US soybean meal 2024-25 export commitments (mn t) **US Total** 13.79 12.0% 1.47 3.7% **Philippines** 2.27 0.08 0.31 18.4% Mexico 2.02 Colombia 60.3% 1.63 0.61 -10.1% Canada 0.87 (0.10)0.10 14.6% **Vietnam** 0.75Guatemala 0.63 0.20 47.9% 49.1% Venezuela 0.59 0.19 11.1% Dominican Republic 0.53 0.05 **Honduras** 0.41 0.07 21.9% 1.6% Morocco 0.40 0.01 -35.8% Ecuador 0.37 (0.21)European Union - 27 0.35 (0.35)-50.6% Panama 0.30 0.05 20.4% 0.29 0.10 56.1% Japan 1: MY through 29 May beginning Sep for soybeans, Oct for — USDA

# US soybean meal outlook

- Stocks outlook mixed for Oct 2025
  - More crush, more meal, more stocks?
  - Or, lower prices, more exports, less stocks?
- But, for 2025-26
  - Increased US crush and meal
  - Increased stocks, and lower prices
  - More US exports

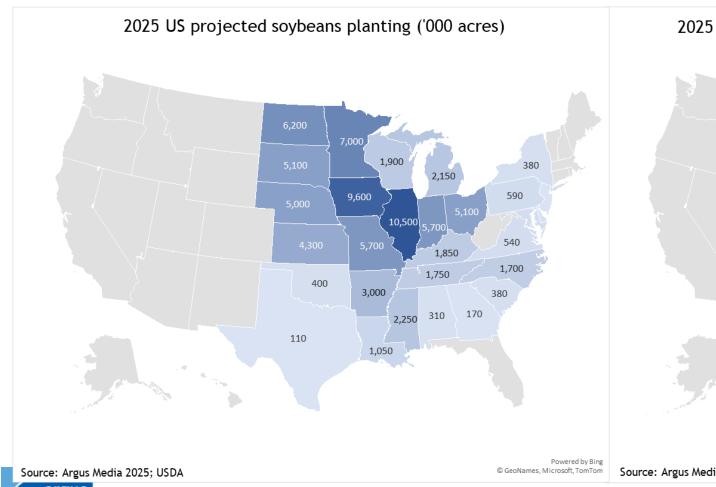


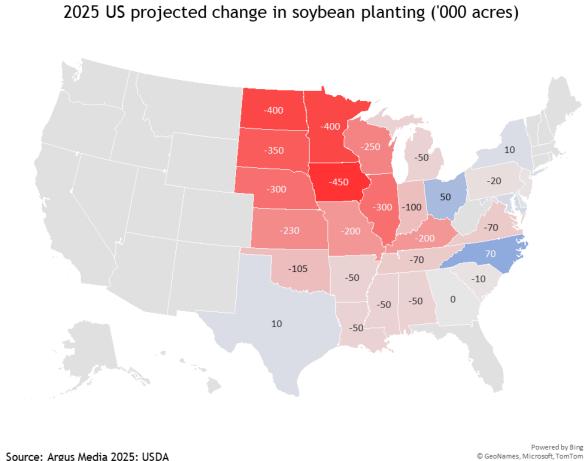
Soybean Meal Stock-to-Use (pc)





# US 2025-26 soybean supply





# Smaller 2025-26 soybean supply

- USDA projecting US production flat at 118.1mn t for 2025
  - 4pc fewer acres
  - 4pc higher (record) yields
- Lower 2025-26 soybean production seems very possible
  - Acres may be cut on soybean prices and delayed planting
  - Yields not likely to reach projected record, and could be lower y/y
- US production could be the limiting factor for US soy exports in 2025-26

