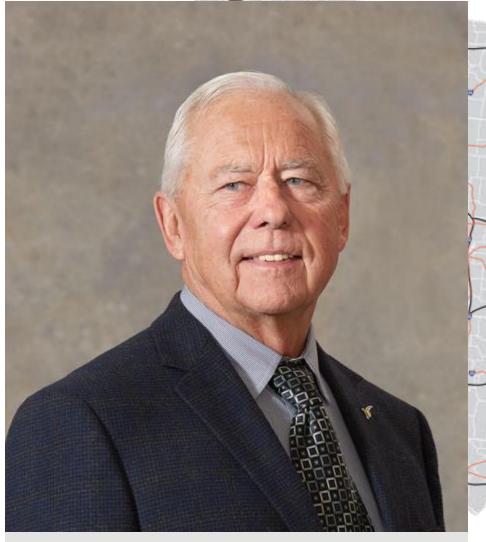
# SOA

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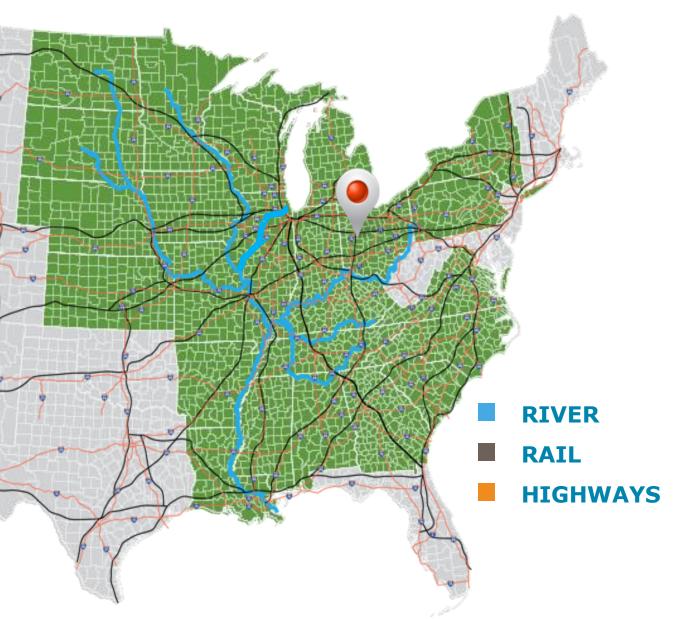
### U.S. Soy Outlook: Ohio Perspective

Bill Bayliss U.S. Soy Farmer, Ohio Director, United Soybean Board



#### **CHARLES W. (BILL) BAYLISS**

Director, United Soybean Board Ohio Soybean Farmer





## My Family Farm

- 1<sup>st</sup> Generation Family Farmer
- Grow soybeans, corn, wheat and hay
  - 50% soybeans, 40% corn,5% wheat, 5% hay
- On-site storage capacity 175,000 bushels (approx. 4,753 MT)
- Transitioning farm operations to the next generation





### The Next Generation



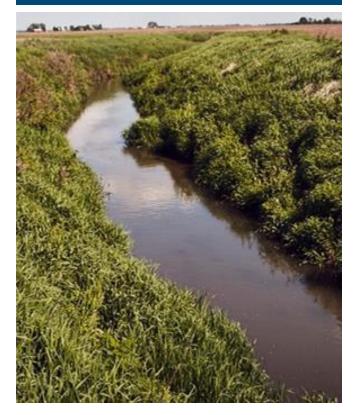


### **Sustainability Practices**

#### SOIL CONSERVATION



#### WATER MANAGEMENT



#### NATURAL RESOURCES







### IP Soyfood Beans

- My delivery facility works to develop soy traits for:
  - ✓ Protein✓ Texture✓ Taste
- Objective: to maintain the segregation of that variety through the growing season, all the way to the end user.



What Does IP Soyfood Production Look Like on My Farm?







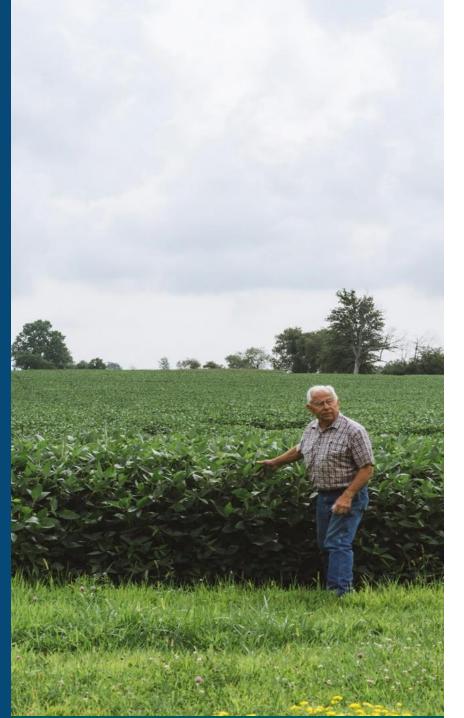
## **Growing Season**



# Harvest

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### Factors Affecting 2022 Outlook

- Input prices affect operational decisions
  - Planning on laying in fuel
  - Trying to tie in fertilizer prices currently
- Conflict in Ukraine caused us to increase the wheat acres we planted
  - Lock in better prices
  - Helps our crop rotation



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